

Client Testimonials

“Capital City Academy is a large Secondary School with excellent sports facilities on the edge of London. Schools Plus took over the out of hours lettings of our facilities on 1st September 2019. The management of our lettings had previously been a profitable in-house operation the decision by the school to hand over this area of business was taken very carefully after Schools Plus were recommended to us.

During the time we were considering our options, we met with senior Schools Plus staff who were knowledgeable, informed and patient when we asked endless questions. The compilation of the Schools Plus ‘Site Manual’ was incredibly helpful to ensure we had covered everything. It also reassured us that Schools Plus knew our site – quirks and all! –

The Schools Plus Sales Team have been forthcoming with new business ideas and suggestions, some of which we would never have been in a position to develop or even come up with internally.

The transition of clients from our systems to the Schools Plus system was efficient and pain-free and site users responded well to new contracts and ways of payment. In my view, this is because Schools Plus staff were consistently polite, approachable and efficient.

Our Schools Plus Site Manager has been excellent. The team at the school have been a real asset, our staff are delighted that their classrooms are clean and ready for school use after a letting.

We are pleased to recommend Schools Plus to any other schools looking to outsource their lettings.

Pippa Durn – Business Development Manager, Capital City Academy

“Having entered my role as Head of Procurement from a Private Sector background I has been invaluable to have suppliers/ service providers such as Schools Plus in place.

I have always found the Schools Plus team to be highly responsive to me enquiries and able to deal with any matters raised swiftly and efficiently.

Of the Academies where Schools Plus manage our letting services, there has been seen a growth in the income stream which would have been at the very least difficult, if not unlikely, to have been achieved operating and managing on our own.

I am currently reviewing other opportunities with the Schools Plus team for additional Academies to be taken under their umbrella based on the success we have seen so far.”

Steven Lane – Head of Procurement, Inspiration Trust

“Schools Plus took our existing in-house lettings provision in 2016. They have more than doubled the annual net income received by the schools during its in-house provision.

They have brought a business-like approach to our provision, reviewing our charges to ensure they are in line with market rates, whilst still retaining flexibility to work with community/ charity groups to ensure they continued to be able to access our facilities.

The Schools Plus management team are responsive to requests from the school and have a proactive approach to problem solving. They have a robust approach to safeguarding and security, and clear policies defining this. They are very sensitive to the needs of the school and work to ensure they put them first, notably during exams in line with regulations ready for the next morning, easing the pressure on our Site Team, Exams Officer and other staff.

Their approach to managing lettings in the evenings and at weekends enables school staff and students to continue to use the building as appropriate, and they have built strong working relationships with the school especially the Site Team.”

Kat Miller – Director of Operation, Acland Burghley School

“Queens Park Community School has been pleased to work closely with Schools Plus over the last couple years and to see the use of our school grow fantastically during this time. Schools Plus have shown a dedicated and conscientious approach, maximising community use while minimising disruption to the school. We look forward to continuing to work in strong partnership in the future.”

We have been very impressed with the professionalism of the Venue Managers and their support of the school."

Angela Galloway – School Business Manager, Queens Park Community School

“Our Academy has used Schools Plus for its outside lettings for the last 5 years.

Schools Plus work closely with us to maximise use of our facilities, help our local community find high quality venues and to bring all important revenue which we can use to boost our finances and so improve the education of our students.

They are very efficient and handle all aspects of the lettings process from marketing and contracts through to locking up after the event has finished

The Schools Plus venue manager is always available if there are any issues and they are experienced in what are suitable lettings for a school.

Schools Plus are a very important part of our operations and I recommend them to any school looking to maximise use of its facilities..."

Laurence Weeks – Finance Director, Kensington Aldridge Academy